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# EDUCATIONAL CAREER SERVICES

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1. Poor personal appearance
2. Aggressive, conceited, superiority complex
3. Inability to express self clearly – poor diction and/or grammar
4. Lack of planning for career – no purpose or goals
5. Lack of interest and enthusiasm
6. Lack of confidence and poise
7. Failure to participate in activities
8. Overemphasis on money – interested only in best dollar offer
9. Poor scholastic record
10. Makes excuses and is evasive in answering questions
11. Lack of tact
12. Lack of maturity
13. Lack of courtesy
14. Condemnation of past employers
15. Marked dislike for schoolwork
16. Lack of vitality
17. Fails to look interviewer in the eye
18. Limp, fishy handshake
19. Indecision
20. Sloppy letter of application, resume, or application form
21. Conveys feeling of merely shopping around
22. Wants job only for a short time
23. Lack of knowledge about field of specialization
24. No interest in the employer
25. Cynical personality
26. Obvious laziness
27. Intolerant, has strong prejudices
28. Inability to take criticism
29. Radical ideas
30. Late to the interview without a good reason
31. Never heard of the employer (or grossly underinformed)
32. Asks no questions about the job or the employer
33. High pressure personality type
34. Asks questions that were answered in the literature the candidate already has
35. Talks too much or too little